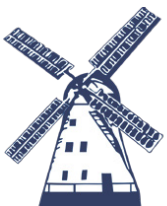




# 2023 Annual Report



**Dutch Point**  
CREDIT UNION  
*Your vision, our guidance.*

**Member focused,  
community driven.**

# 2023 Membership Report

Reflecting on the past year, we thank every member for your unwavering support and trust in Dutch Point. The year 2023 presented unique challenges that tested our resilience, adaptability, and commitment to serving you, our valued members. The global and local economic landscape of 2023 was marked by uncertainty and volatility. The credit union industry faced unprecedented challenges, including rising interest rates and inflationary pressures. These factors created an environment that required us to be proactive and strategic in our decision-making.

We understand that our members rely on us for financial services and acknowledge that disruptions caused by external factors may have affected their financial well-being. In response, we implemented measures to enhance member financial education. In 2023, several of our staff members became Certified Financial Counselors, providing personalized guidance to members to help them navigate financial challenges and secure a prosperous future. Additionally, we introduced the Zogo Financial Literacy Gaming App to help educate members about saving, spending, and managing their money.

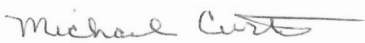
Investing in upgrading our technological infrastructure, we've tailored our services to meet members' evolving needs. The website underwent a significant overhaul, ensuring seamless navigation across all digital platforms for an enhanced online experience. Our digital banking now empowers you to activate new cards, set custom usage preferences, and receive transaction alerts—all conveniently consolidated in one user-friendly platform.

We have unveiled an innovative home equity product – the Convertible Home Equity Line of Credit (HELOC). This unique offering comes with a valuable "Lock In" option. During the draw period, you can secure the entirety or a portion of your outstanding line, transforming it into a fixed-rate home equity loan with a predetermined term. This exceptional feature empowers you to optimize your financial strategy, offering security and enduring financial freedom.

Community engagement lies at the core of Dutch Point. In 2023, we heightened our commitment to supporting over 25 organizations, channeling \$35,000 into the communities we proudly serve. Beyond financial contributions, our involvement extended to hands-on initiatives, encompassing volunteering, active participation in community events and educational seminars, and delivering vital financial education to students and individuals facing economic challenges.

As we move forward into 2024, our commitment to you remains steadfast. We will continue to monitor economic trends, enhance our services, and adapt to the ever-changing financial landscape. Thank you for being essential to the Dutch Point Credit Union family. We look forward to facing the future together and helping you realize your financial goals in 2024 and beyond.

Respectfully submitted,



Michael Curtin  
Chairman of the Board



Charlyn Tanner  
President and CEO



Dutch Point Credit Union went above and beyond in educating me on financial health, providing invaluable insights and resources that empowered me to make informed decisions and secure my financial future with confidence. – Alicia



# 2023 Treasurer's Report

## Navigating the year: Dutch Point Credit Union's Journey Through 2023

As we reflect on the whirlwind that was 2023, Dutch Point Credit Union is proud to share our journey through the highs and lows of the financial landscape.

Despite the challenges, our credit union remained steady and resilient. The year began with headlines of bank failures and liquidity concerns, causing uncertainty throughout the industry. However, our commitment to stability and prudent management helped us weather the storm with resilience.

Throughout the year, our members continued to show their trust and confidence in us. Loan demand remained strong, particularly for mortgages and auto loans, even as interest rates remained elevated. Our loan portfolio increased by an impressive \$23 million, reaching \$246 million. The quality of our loan portfolio remains high, with delinquency and charge-off loan ratios well below the industry average at 0.08% and 0.12%, respectively.

Meanwhile, our depositors stood by us, bolstering our deposit balances and ensuring our financial strength. Members' share deposits increased by 1.10%, bringing total deposits to approximately \$423 million. The allure of certificates of deposit grew even stronger, with CD balances increasing by \$53 million compared to the previous year, representing a staggering 57.66% growth.

Despite the challenges, Dutch Point Credit Union's financial health remained robust. Our total assets grew by \$8.17 million, reaching \$475 million, representing a 1.75% increase over the previous year. Our net income for 2023 was approximately \$4.3 million, resulting in a Return on Assets of 0.91%. The credit union's net worth ratio increased to 10.43%, reflecting our strong earnings and commitment to maintaining a healthy capital position.

As we look ahead, we extend our heartfelt thanks to our members for their continued support. Your trust in us fuels our determination to navigate the financial landscape with integrity and dedication. Together, we are stronger and will continue to chart a course toward a brighter future. Thank you for being a part of the Dutch Point Credit Union family.

Respectfully submitted,



Timothy Tuell  
Treasurer

## 2023 Supervisory Committee Report

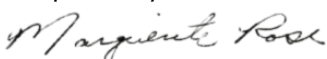
Your Board of Directors appoints Dutch Point Credit Union's Supervisory Committee and is responsible for assuring the financial strength of the credit union through sound financial discipline.

The Committee is responsible for conducting various audits and reviews to ensure that the credit union complies with state and federal regulations, credit union by-laws, and generally accepted accounting principles (GAAP). Additionally, the Committee oversees an external audit of the credit union's financial records on an annual basis, checks member accounts for accuracy, and reports the findings to the Board of Directors.

For the fiscal year ending December 31, 2023, we retained Doeren Mayhew CPAs and Advisors to conduct an independent, comprehensive annual audit. This year, as in the past, an unqualified opinion was issued on the Credit Union's financial statements. This means that the financial statements fairly represent the financial results achieved during 2023 and that the practices and procedures followed are in accordance with generally accepted accounting principles in the United States of America.

The Committee appreciates your continued confidence in our oversight role. The support and cooperation from the Board of Directors, Management, and Staff assists us in performing our duties and is greatly appreciated.

Respectfully submitted,



Marguerite Rose, Chairperson

# 2023 Financials

| STATEMENT OF FINANCIAL CONDITION      |               |               | STATEMENT OF INCOME                 |              |             |
|---------------------------------------|---------------|---------------|-------------------------------------|--------------|-------------|
| ASSETS                                |               |               |                                     |              |             |
| As of December 31                     | 2023          | 2022          | For the years ended December 31     | 2023         | 2022        |
| Cash and cash equivalents             | \$38,831,206  | \$38,664,450  | INTEREST INCOME:                    |              |             |
| Interest bearing deposits             | 5,250,000     | 8,750,000     | Loans to members                    | \$11,271,712 | \$8,422,120 |
| Investments:                          |               |               | Investments                         | 3,852,300    | 2,385,617   |
| Equity securities                     | 49,424        | 8,808,413     | Total Interest Income               | 15,124,012   | 10,807,737  |
| Held-to-maturity                      | 168,872,426   | 176,175,197   |                                     |              |             |
| Loans to members, net of              |               |               | INTEREST EXPENSE:                   |              |             |
| allowance for loan loss               | 246,348,184   | 223,922,787   | Members' share and savings accounts | 4,573,366    | 981,360     |
| Accrued interest receivable           | 1,292,901     | 1,013,786     |                                     |              |             |
| Property and equipment                | 2,402,153     | 2,711,003     | Net interest income                 | 10,550,646   | 9,826,377   |
| Prepaid and other assets              | 8,278,024     | 3,280,583     |                                     |              |             |
| NCUSIF insurance deposit              | 4,143,617     | 3,970,847     | PROVISION FOR LOAN LOSSES:          | 542,745      | 173,706     |
|                                       |               |               | Net interest income after           |              |             |
| Total assets                          | \$475,467,935 | \$467,297,066 | provision for loan losses           | 10,007,901   | 9,652,671   |
|                                       |               |               |                                     |              |             |
| LIABILITIES AND MEMBERS' EQUITY       |               |               |                                     |              |             |
| As of December 31                     | 2023          | 2022          | NON-INTEREST INCOME:                |              |             |
| LIABILITIES:                          |               |               | Fees and service charges and other  | 4,135,039    | 2,833,825   |
| Members' share and                    |               |               | Interchange income                  | 2,249,910    | 2,208,778   |
| savings accounts                      | \$423,386,736 | \$418,764,907 | Total non-interest income           | 6,384,949    | 5,042,603   |
| Accounts payable and other            |               |               |                                     |              |             |
| accrued liabilities                   | 2,507,202     | 3,214,954     | NON-INTEREST EXPENSE:               |              |             |
| Total liabilities                     | 425,893,938   | 421,979,861   | Compensation and employee benefits  | 5,769,701    | 5,947,320   |
| MEMBERS EQUITY:                       |               |               | Office operating costs              | 4,894,071    | 4,499,939   |
| Regular reserve                       | 4,104,788     | 4,104,788     | Other                               | 1,438,014    | 1,312,359   |
| Undivided earnings                    | 42,633,149    | 38,376,357    | Total non-interest expense          | 12,101,786   | 11,759,618  |
| Equity acquired through merger        | 2,836,060     | 2,836,060     |                                     |              |             |
| Total members' equity                 | 49,573,997    | 45,317,205    | Net income                          | \$4,291,064  | \$2,935,656 |
|                                       |               |               |                                     |              |             |
| Total liabilities and members' equity | \$475,467,935 | \$467,297,066 |                                     |              |             |

The financial statements presented are unaudited as of the Annual Report publication date.

## Key Measurements

### ASSETS

**\$475.5**  
MILLION

Increased by 1.75% over last year

### SHARES

**\$423.4**  
MILLION

Increased by 1.10% over last year

### LOANS

**\$246.3**  
MILLION

Increased by 10.01% over last year

# 2023 Community Giving

Over  
**\$5,000**  
donated to  
**CREDIT  
UNIONS  
KIDS @ **



## Additional Community Initiatives

- Teaching Financial Education
- High School Career Fairs
- Community Shred Day
- Youth Literacy Events
- Susan G. Komen Breast Cancer Walk



Over **\$3,500** donated to



**Providing energy assistance to those less fortunate.**

## **Board of Directors, Committee Members, and Executive Officers**

### **Board of Directors**

Michael E. Curtin, Chairperson  
Robert Bourne, Vice Chairperson  
Timothy Tuell, Treasurer  
Charlyn Tanner, Secretary  
Noel Aube, Director  
Patrick Dornfried, Director  
Maisa Laham, Director  
Marguerite Rose, Director

### **Supervisory Committee**

Marguerite Rose, Chairperson  
Richard Zajack, Member  
Paul Sierzant, Member

### **Nominating Committee**

Richard Zajack, Chairperson  
Paul Sierzant, Member  
Steven Hussey, Member

### **Credit Union Executive Officers**

Charlyn Tanner, President and CEO  
Michael Kleinschmitt, Chief Financial Officer  
Stacey Collins, Chief Experience Officer

## **Branch Locations**

### **Wethersfield**

195 Silas Deane Highway  
Wethersfield, CT 06109  
(main office and corporate headquarters)

### **Newington**

465 Willard Avenue  
Newington, CT 06111

### **Niantic**

241 Main Street  
Niantic, CT 06357

### **Bloomfield**

1 Wintonbury Mall  
Bloomfield, CT 06002

### **Berlin**

107 Selden Street  
Berlin, CT 06037

### **Middletown**

213 Court Street, Suite 101  
Middletown, CT 06457

### **Waterford**

Rope Ferry Road  
(Dominion Energy)  
Waterford, CT 06385  
(restricted access)



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